

NATIONWIDE EXPO SERVICES

A Great Lakes Events Company

100 Bickford Street Rochester, NY 14606

Phone: 585-458-2200 Fax: 585-458-5087

Email to: csr@greatlakeevents.com

WELCOME TO

36th Annual Spring Westchester County Home Show

Nationwide Expo Services has been chosen as the official Decorator and Service Contractor for the 36th Annual Spring Westchester County Home Show to be held March 18 - 19, 2017 at the Westchester County Center in White Plains, NY. In this packet we have enclosed our forms regarding services and equipment that you may require for your booth. We have also included additional forms offered by different companies for services that Nationwide Expo Services does not provide. Please submit the additional vendor orders to the contact information provided on each form.

****PLEASE CONTACT YOUR SHOW MANAGER AT 860-365-5678 FOR ELECTRIC, PHONE, AND INTERNET****

THE FOLLOWING EQUIPMENT IS INCLUDED WITH YOUR BOOTH

8' HIGH BLUE / WHITE BACKDRAPE

3' HIGH BLUE SIDERAIL

1 – EXHIBITOR BOOTH ID SIGN

MOVE – IN DATES & TIMES

FRIDAY

MARCH 17, 2017

10:00AM – 6:00PM

SHOW DATES & TIMES

SATURDAY

MARCH 18, 2017

11:00AM – 6:00PM

SUNDAY

MARCH 19, 2017

11:00AM – 5:00PM

MOVE – OUT DATES & TIMES

SUNDAY

MARCH 19, 2017

5:00PM – 9:00PM

The entire hall must be cleared by 9:00PM on March 19, 2017. To assure this, please notify your carrier to be checked in at the Westchester County Center at 8:00PM on March 19, 2017 to guarantee pick up. If your carrier has not checked in by 8:00PM, your materials will be rerouted onto Great Lakes Transportation. To avoid this please make the necessary arrangements.

PREFERRED CARRIER:

Ground & Air Freight: Great Lakes Transportation

For rate quotes please call: 585-458-2200

csr@greatlakeevents.com

IF YOU HAVE ANY QUESTIONS, PLEASE CONTACT EXHIBITOR SERVICES

Phone: 585-458-2200

Fax: 585-458-5087

SHOW INFORMATION

NATIONWIDE EXPO SERVICES
A Great Lakes Events Company
100 Bickford Street Rochester, NY 14606
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Nationwide Expo Services would like to make your ordering process a simple one. Complete all of the necessary forms for the services your company will require.

Be sure to make note of the **ADVANCE ORDER DEADLINE DATE (March 10, 2017)** located at the top of each form. To qualify for advanced pricing, order forms and payment must be returned to Nationwide Expo Services by the specified date. **NO EXCEPTIONS WILL BE MADE.**

Please use the following guidelines when placing your order:

- ◆ Complete all necessary Nationwide Expo Services and calculate the cost of each order. Record the cost at the bottom of each form.
- ◆ Complete the Method of Payment form and submit with all orders. Payment can be made in the form of cash, check, credit card or third party payment. Purchase orders are not a form of payment.
- ◆ Complete the Order Forms Recap sheet. Be sure to include the applicable sales tax.
- ◆ **Cancellations:** There are NO refunds for items that have already been delivered to your booth. All cancellations for booth furnishings must be made at least 2 days prior to exhibitor move-in. For labor cancellations there is a one hour, one person charge applied to all orders that are not cancelled 24 hours prior to scheduled start time. This applies to both Exhibitor and Nationwide Expo Services supervision.
- ◆ Mail, email or fax your order forms to us. Be sure to photocopy a set for your files.
- ◆ If your order is **tax exempt**, please forward a copy of your tax exempt certificate with your order. Your exemption **MUST** be issued in the state the show takes place in.
- ◆ All material and equipment remain the sole property of Nationwide Expo Services and are considered on a rental basis for the duration of the show. Pricing includes delivery, installation, and removal from your booth.
- ◆ If a color selection is not made on rental materials prior to the show, Nationwide Expo Services reserves the right to provide you with show colors.
- ◆ Nationwide Expo Services is not responsible for injuries or falls caused by the improper use of furniture. If assistance is required assembling your booth, please complete the Installation & Dismantle Order Form.

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PRE SHOW ORDER

NATIONWIDE EXPO SERVICES
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JENKS PRODUCTIONS, INC. has selected Nationwide Expo Services as the Exclusive Service Contractor. If your company plans to use a firm who is not the Exclusive Contractor, i.e., Nationwide Expo Services, please complete this form and mail to the address listed below.

EXHIBITING COMPANY INFORMATION

EXHIBITING CO. NAME: _____ BOOTH #: _____

SHOW SITE CONTACT: _____

SERVICE CONTRACTOR INFORMATION

SERVICE CONTRACTOR: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE #: _____ FAX #: _____

TYPE OF SERVICE TO BE PERFORMED: _____

EXHIBITOR'S RESPONSIBILITIES

- ◆ *It is your responsibility to inform your Service Contractor that they are required to send a copy of their General Liability Insurance Certificate no later than **30 days** prior to show date. If the Contractor fails to do so, they will not be permitted to service your exhibit.*
- ◆ *It is the responsibility of the exhibitor to see that each representative of the Service Contractor abides by the official rules and regulations of this event.*
- ◆ *This form must be returned to Great Lakes Events LLC no later than **MARCH 10, 2017**.*

RETURN TO:
Nationwide Expo Services
A Great Lakes Events Company
100 Bickford Street
Rochester, NY 14606-2298

EXHIBITOR APPOINTED CONTRACTOR

NATIONWIDE EXPO SERVICES
A Great Lakes Events Company
100 Bickford Street Rochester, NY 14606
Phone: 585-458-2200 Fax: 585-458-5087
Email to: csr@greatlakeevents.com

ADVANCE PRICE DEADLINE

MARCH 10, 2017

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COMPANY NAME: _____ BOOTH #: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

CONTACT: _____ PHONE #: _____

E-MAIL: _____ FAX #: _____

CREDIT CARD INFORMATION

Credit Card information WILL NOT be accepted through email. We will accept your credit card information via fax to 585-458-5087 or by phone to 585-458-2200

CREDIT CARD: A Credit Card is required to be on file if you will be using any services provided by Nationwide Expo Services or Great Lakes Transportation. This Credit Card can be used as payment for all services if you include the cardholder's authorization signature. If you fail to provide payment on your invoice at the close of the show, Nationwide Expo Services reserves the right to charge the remaining balances to this credit card. Please be sure to arrange for complete payment by the close of the show.

_____ AMEX _____ MASTERCARD _____ VISA
PERSONAL CARD _____ COMPANY CARD _____

ACCOUNT #: _____ EXPIRATION: _____ CVC: _____

AUTHORIZATION SIGNATURE: _____

CARDHOLDERS NAME: _____

CARDHOLDERS BILLING ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

FORM OF PAYMENT

Please indicate your form of payment:

*FOR THIRD PARTY PLEASE USE THE FOLLOWING THIRD PARTY PAYMENT FORM

COMPANY CHECK

CHECK NUMBER: _____

MAKE CHECKS PAYABLE TO Great Lakes Events LLC

*Checks Must Be In US Funds.

*A \$35.00 CHARGE WILL BE APPLIED FOR ALL RETURNED CHECKS.

CREDIT CARD

FILL IN ABOVE INFORMATION

PAYMENT TERMS & CONDITIONS

- ◆ **Full Payment**, including applicable sales tax is due in full with advance orders and/ or at show site for onsite orders. Purchase orders are not considered payment.
- ◆ **Unpaid balances:** Should there be any pre-approved unpaid balances after the close of the show, terms will be due upon receipt of invoice. Effective 30 days after invoice date a 2.0% finance charge will be applied. Annual rate of 24%.
- ◆ **Adjustment:** It is the exhibitor's responsibility to bring any discrepancies for services provided and/or listed on an invoice to the attention of a Nationwide Expo Services Exhibitor Service Representative before the close of the show. Discrepancies after the show will not be honored.

METHOD OF PAYMENT FORM

NATIONWIDE EXPO SERVICES
A Great Lakes Events Company
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Phone: 585-458-2200 Fax: 585-458-5087
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THIRD PARTY TERMS

Great Lakes Events (GLE) will accept payment from third parties and present invoices at show site for payment provided the following conditions are met:

- ◆ The third party payment information completed below must be acceptable to GLE. Also, the credit card information below must be submitted to GLE as a deposit prior to the show. All invoices must be reviewed by the third party on show site. No adjustment will be made after the show closing.
- ◆ The exhibitor must name items to be billed to the third party. If there is any doubt who is to be invoiced for a service, the exhibiting company will be invoiced. The exhibiting company is ultimately responsible for the payment of all charges. In the event that the named third party does not provide payment of the invoice prior to the last day of the show, charges will revert to the exhibiting company.
- ◆ The following form is to be completed, signed and returned by both parties by the deadline date indicated at the top of this page. Otherwise, the request will be denied. (GLE reserves the right to deny Third Party Payment terms to any party.)

EXHIBITING COMPANY INFORMATION

EXHIBITING CO. NAME: _____ BOOTH #: _____

CONTACT: _____ PHONE #: _____

THIRD PARTY COMPANY INFORMATION

THIRD PARTY CO. NAME: _____

CONTACT: _____ PHONE #: _____

EMAIL: _____ FAX #: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

CIRCLE ITEMS TO BE PAID BY THIRD PARTY

FURNITURE CARPET MATERIAL HANDLING LABOR TRANSPORTATION ALL

THIRD PARTY CREDIT CARD INFORMATION

Credit Card information WILL NOT be accepted through email. We will accept your credit card information via fax to 585-458-5087 or by phone to 585-458-2200

___ MASTERCARD ___ VISA ___ AMEX ___ PERSONAL ___ COMPANY
ACCOUNT#: _____ EXPIRATION DATE: _____ CVC: _____

CARDHOLDERS'S NAME: _____

AUTHORIZATION SIGNATURE: _____

CARDHOLDERS'S ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

THIRD PARTY PAYMENT FORM & TERMS

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*THIS FORM MUST ACCOMPANY
 THE METHOD OF PAYMENT FORM*

COMPANY: _____ **BOOTH #:** _____

CONTACT: _____ **PHONE #:** _____

RECAP OF SERVICES ORDERED
Payment is due upon ordering

Taxable Items:

<i>Booth Furniture Special</i>	\$ _____
<i>Furniture & Skirting</i>	\$ _____
<i>Additional Items</i>	\$ _____
<i>Carpet</i>	\$ _____
<i>Special Signs</i>	\$ _____
<i>Installation Labor & Equipment</i>	\$ _____
<i>Dismantle Equipment Only</i>	\$ _____
<i>Taxable Subtotal:</i>	\$ _____
8.375 % Sales Tax:	\$ _____

◆ *If your order is **tax exempt**, please forward a copy of your tax-exempt certificate with your order for the state in which services will be used.*

Taxable Total: \$ _____

Non-Taxable Items:

<i>Dismantle Labor Only</i>	\$ _____
<i>Material Handling</i>	\$ _____
<i>Non-Taxable Total:</i>	\$ _____

Grand Total: _____

ORDER FORM RECAP

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CONTACT: _____ **PHONE#:** _____

Booth Furniture Special

***You can order a complete booth furnishing package
which includes the following:***

1 - Draped Display Table

2- Folding Chairs

1- Wastebasket

for the discounted rates as listed:

<i>4' – 30" high draped table package</i>	<i>\$ 93.50 plus sales tax</i>
<i>6' – 30" high draped table package</i>	<i>\$107.50 plus sales tax</i>
<i>8' – 30" high draped table package</i>	<i>\$123.50 plus sales tax</i>

*****42" high tables available at an additional \$25.00 per package*****

***In order to receive this special price, we must receive your
order by MARCH 10, 2017***

***All orders must be paid in full at time of ordering
Orders received without payment will not be delivered***

Circle Color Choice:

White Blue Red Black Green Gold

<i>QTY</i>	<i>TABLE SIZE</i>	<i>ITEM</i>	<i>SUBTOTAL</i>
_____	_____	<i>Furniture Special(s) @ \$_____ each</i>	<i>\$_____</i>

Booth Furniture Special Total = \$_____ Taxable Service
Please enter total on Order Form Recap Sheet

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**THIS FORM MUST ACCOMPANY
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COMPANY: _____ **BOOTH #:** _____

CONTACT: _____ **PHONE #:** _____

SKIRTED DISPLAY TABLES 30" HIGH BY 24" WIDE

CIRCLE COLOR:		BLACK	BLUE	RED	WHITE	GREEN
		GRAY	BURGUNDY	TEAL	PURPLE	GOLD
QTY	ITEM	ADVANCE PRICE	AFTER DEADLINE	TOTAL		
_____	4' Skirted	79.50	98.75	_____		
_____	6' Skirted	94.00	117.25	_____		
_____	8' Skirted	110.00	137.00	_____		
_____	4 TH Side Skirted	30.00	41.00	_____		

SKIRTED DISPLAY TABLES 42" HIGH BY 24" WIDE

CIRCLE COLOR:		BLACK	BLUE	RED	WHITE	GREEN
		GRAY	BURGUNDY	TEAL	PURPLE	GOLD
QTY	ITEM	ADVANCE PRICE	AFTER DEADLINE	TOTAL		
_____	4' Skirted	105.00	126.75	_____		
_____	6' Skirted	115.00	143.75	_____		
_____	8' Skirted	129.50	163.50	_____		
_____	4 TH Side Skirted	30.00	41.00	_____		

CHAIRS

QTY	ITEM	ADVANCE PRICE	AFTER DEADLINE	TOTAL
_____	Folding Chair	10.00	13.00	_____
_____	Straight Chair	34.00	42.00	_____
_____	Arm Chair	42.00	52.50	_____
_____	Bar Stool w/ Back	44.50	55.50	_____

ROUND TABLES

QTY	ITEM	ADVANCE PRICE	AFTER DEADLINE	TOTAL
_____	3' Unskirted	42.00	52.50	_____
_____	4' Unskirted	49.25	59.75	_____
_____	3' Skirted	87.00	97.50	_____
_____	4' Skirted	94.25	104.75	_____
_____	42" High Cocktail w/ black spandex cover	52.50	65.75	_____

UNSKIRTED 30" HIGH TABLES

QTY	ITEM	ADVANCE PRICE	AFTER DEADLINE	TOTAL
_____	4'	45.75	55.00	_____
_____	6'	52.00	62.50	_____
_____	8'	69.25	71.75	_____

UNSKIRTED 42" HIGH TABLES

QTY	ITEM	ADVANCE PRICE	AFTER DEADLINE	TOTAL
_____	4'	55.75	65.00	_____
_____	6'	62.00	72.50	_____
_____	8'	79.25	89.75	_____

TABLE SKIRTS ONLY

CIRCLE COLOR:		BLACK	BLUE	RED	WHITE	GREEN
		GRAY	BURGUNDY	TEAL	PURPLE	GOLD
QTY	ITEM	ADVANCE PRICE	AFTER DEADLINE	TOTAL		
_____	30"H	60.75	75.75	_____		
_____	42"H	60.75	75.75	_____		

SPECIAL DRAPING

QTY	ITEM	ADVANCE PRICE	AFTER DEADLINE	TOTAL
_____	3' H SIDE DRAPE	6.00 LF.	7.00 LF	_____
_____	8' H BACK DRAPE	9.00 LF.	10.50 LF	_____

Furniture & Skirting Total = \$ _____ Taxable Service
Please enter total on Order Form Recap Sheet

FURNITURE & SKIRTING

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COMPANY: _____ **BOOTH #:** _____

CONTACT: _____ **PHONE #:** _____

ACCESSORIES

<i>QTY</i>	<i>DESCRIPTION</i>	<i>ADVANCE PRICE</i>	<i>AFTER DEADLINE</i>	<i>TOTAL</i>
_____	Wastebasket	\$ 12.50	\$ 15.75	_____
_____	Bag stand	\$ 32.50	\$ 39.25	_____
_____	Easel	\$ 25.50	\$ 31.50	_____
_____	22" x 28" Sign Frame	\$ 43.50	\$ 53.50	_____
_____	Free Standing Literature Stand	\$ 45.00	\$ 60.00	_____
_____	Stackable Bookcase (27" wide x 11" deep x 37" high)	\$41.00		_____
_____	Chrome Stanchion	\$ 36.00	\$ 44.00	_____
_____	Roping (8' Sections)	\$ 36.00	\$ 44.00	_____
_____	4' Draped Table Riser	\$35.00	\$44.00	_____
_____	6' Draped Table Riser	\$40.00	\$49.00	_____

CIRCLE COLOR: BLACK BLUE RED WHITE GREEN GRAY BURGUNDY GOLD

PEGBOARDS & TACKBOARDS

<i>QTY</i>	<i>DESCRIPTION</i>	<i>ADVANCE PRICE</i>	<i>AFTER DEADLINE</i>	<i>TOTAL</i>
_____	4' x 8' Horizontal Pegboard	\$ 123.50	\$ 149.50	_____
_____	4' x 8' Horizontal Tackboard	\$ 123.50	\$ 149.50	_____
_____	3' x 8' Vertical Pegboard	\$ 115.00	\$ 149.50	_____
_____	3' x 8' Vertical Tackboard	\$ 115.00	\$ 149.50	_____
_____	3' x 8' Velcro Panels (Single Side)	\$ 175.00	\$ 227.50	_____
_____	3' x 8' Velcro Panels (Double Side)	\$ 225.00	\$ 292.00	_____

CABINETS

<i>QTY</i>	<i>DESCRIPTION</i>	<i>ADVANCE PRICE</i>	<i>AFTER DEADLINE</i>	<i>TOTAL</i>
_____	White Locking Cabinet (22" W x 42" L x 42" H)	\$ 110.00	\$ 137.50	_____

Additional Items Total = \$ _____ Taxable Service
Please enter total on Order Form Recap Sheet

ADDITIONAL ITEMS

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COMPANY: _____ **BOOTH #:** _____

CONTACT: _____ **PHONE #:** _____

STANDARD BOOTH CARPET

*Exact color match is not guaranteed for basic booth carpets ordered in multiple of two or more.
The following prices include delivery, labor, carpet tape, and removal.*

Your carpet order can not be processed without a color selection.

CIRCLE COLOR CHOICE:

	<i>BLUE</i>	<i>GRAY</i>	<i>BLACK</i>	<i>HUNTER GREEN</i>	<i>RED</i>
<i>QTY</i>	<i>ITEM</i>	<i>ADVANCE PRICE</i>	<i>AFTER DEADLINE</i>	<i>TOTAL</i>	
_____	9' X 10'	111.75	138.75	_____	
_____	9' X 20'	223.50	277.50	_____	
_____	9' X 30'	335.25	415.25	_____	
_____	9' X 40'	447.00	555.00	_____	

CUT AND LAY CARPET

The following prices include: Matching dye lot, delivery, laying, cutting, taping, and removal.

CIRCLE COLOR CHOICE:

<i>BLUE</i>	<i>GRAY</i>	<i>BLACK</i>	<i>HUNTER GREEN</i>	<i>RED</i>
<i>TOTAL</i>				

_____ ft. _____ ft. = sq. ft. x \$2.25 sq. ft. = _____

MISCELLANEOUS

<i>ITEM</i>	<i>ADVANCE PRICE</i>	<i>AFTER DEADLINE</i>	<i>TOTAL</i>
<i>Carpet Padding:</i> _____ ft. x _____ ft. = _____ sq. ft. x \$1.20/ sq. ft.		<i>OR</i> \$1.40 sq. ft. = _____	
<i>Plastic Covering:</i> _____ ft. x _____ ft. = _____ sq. ft. x \$.40 sq. ft.		<i>OR</i> \$.48 sq. ft. = _____	

Carpet Total = \$ _____ Taxable Service
Please enter total on Order Form Recap Sheet

CARPET

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COMPANY: _____ **BOOTH #:** _____
CONTACT: _____ **PHONE #:** _____
COMPANY WEBSITE: _____ **EMAIL:** _____

FULL COLOR DIGITAL SIGN SIZES

QTY	SIZE	ADVANCE PRICE	AFTER DEADLINE	TOTAL
_____	7" X 11"	10.00	20.00	_____
_____	7" X 44"	36.00	72.00	_____
_____	11" X 14"	15.00	30.00	_____
_____	11" X 44"	42.00	84.00	_____
_____	14" X 22"	22.00	44.00	_____
_____	14" X 44"	45.00	90.00	_____
_____	22" X 28"	45.00	90.00	_____
_____	28" X 44"	85.00	170.00	_____

<i>Banner</i>	<i>Quoted on request</i>	<i>Sign-a-cade</i>	<i>Quoted on request</i>
<i>Step Stake</i>	<i>Quoted on request</i>	<i>Cutouts</i>	<i>Quoted on request</i>
<i>Retractable Banner</i>	<i>Quoted on request</i>	<i>Floor Stickers</i>	<i>Quoted on request</i>

QTY	SERVICE	PRICE	TOTAL
_____	<i>Grommets</i>	3.00(lots of 6)	_____
_____	<i>Step Stake Sign Holder</i>	2.50	_____
_____	<i>Easel back on sign</i>	5.25	_____
_____	<i>Logo Sign (scanning)</i>	75.00/hour	_____

*Choose substrate (check one) Cora Plast*_____ *Foam Core*_____

**Any orders received 10 days prior to the start of exhibitor move in
Are subject to applicable shipping charges**

Special Signs Total = \$ _____ **Taxable Service**
Please enter total Order Forms Recap Sheet

SPECIAL SIGNS

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COMPANY: _____ **BOOTH #:** _____

CONTACT: _____ **PHONE #:** _____

LABOR FUNCTIONS & RATES

LABOR FUNCTIONS: Install, dismantle, unskid, reskid, unpack, and repack displays as well as positioning of machinery.

LABOR RATES: One hour minimum charge per person

Straight Time: 8:00 A.M. – 4:00 P.M. Monday through Friday..... \$ 69.50

Overtime: 4:00 P.M. – 12:00 A.M. Monday through Friday, 8:00 A.M. – 12:00 A.M. Saturday..... \$104.25

Double Time: 12:00 A.M. – 8:00 A.M. Monday through Saturday, and all hours on Sunday..... \$139.00

FORKLIFT SERVICE: Call with details for quote.

Banding Service Available @ \$35.00 per skid

Shrink Wrap Service Available @ \$25.00 per skid

For labor cancellations there is a one hour, one person charged applied to all orders that are not cancelled 24 hours prior to scheduled start time. This applies to both Exhibitor and Nationwide Expo Services supervision.

INSTALLATION & DISMANTLE WITH NATIONWIDE EXPO SUPERVISION

Exhibits are installed prior to Exhibitor's arrival and dismantled after Exhibitor's departure under the direction of Nationwide Expo Services I & D Supervisor. When requesting this service, send set-up instructions and packing list.

Please calculate the hourly rate plus 30% Supervision Charge/Minimum \$30.00.

NUMBER OF MEN	HOURS (APPROX.)	TOTAL HOURS	RATE	TOTAL	30% supervision (Minimum \$30.00)	TOTAL COST
INSTALL: _____	x _____	= _____	x _____	= _____	x _____	= _____

EQUIPMENT TYPE: _____ COST: _____ PLUS LABOR: _____ =TOTAL: _____

DATE: _____ TIME: _____ WORK TO BE DONE: _____

DISMANTLE: _____	x _____	= _____	x _____	= _____	x _____	= _____
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EQUIPMENT TYPE: _____ COST: _____ PLUS LABOR: _____ =TOTAL: _____

DATE: _____ TIME: _____ WORK TO BE DONE: _____

****SUPERVISION FORM REQUIRED****

INSTALLATION & DISMANTLE WITH EXHIBITOR SUPERVISION

Supervisor must check in at the Nationwide Expo Services Exhibitor Service Center to pick up laborers. When work is complete, supervisor must return to service center to release laborers. Requested start time is not guaranteed.

	NUMBER OF MEN	HOURS (APPROX.)	TOTAL HOURS	RATE	TOTAL
INSTALL:	_____	x _____	= _____	x _____	= _____

DATE: _____ TIME: _____ WORK TO BE DONE: _____

EQUIPMENT TYPE: _____ COST: _____ PLUS LABOR: _____ =TOTAL: _____

DISMANTLE:	_____	x _____	= _____	x _____	= _____
------------	-------	---------	---------	---------	---------

DATE: _____ TIME: _____ WORK TO BE DONE: _____

EQUIPMENT TYPE: _____ COST: _____ PLUS LABOR: _____ =TOTAL: _____

BANDING & SHRINK WRAP SERVICE

BANDING: NUMBER OF SKIDS @ 35.00 EACH _____

SHRINK WRAP: NUMBER OF SKIDS @ 25.00 EACH _____

Installation & Dismantle Total: \$ _____ Taxable Service with exception of:
Dismantle Labor is non-taxable (equipment taxable)
Enter total on Order Form Recap Sheet

INSTALLATION & DISMANTLE LABOR

NATIONWIDE EXPO SERVICES
A Great Lakes Events Company
100 Bickford Street Rochester, NY 14606
Phone: 585-458-2200 Fax: 585-458-5087
Email to: csr@greatlakeevents.com

36th Annual Spring Westchester County Home Show
Westchester County Center
March 18 – 19, 2017

*This form is mandatory only if you will
be using any labor supervised by
Nationwide Expo Services*

COMPANY: _____ **BOOTH #:** _____

CONTACT: _____ **FAX #:** _____

PHONE #: _____ **WEEKEND/AFTER HOURS PHONE #:** _____

INBOUND SHIPPING INFORMATION

Shipment 1:
Carrier: _____ Arrival Date: _____ No. of Pieces _____
Weight: _____ Pro Number: _____

Shipment 2:
Carrier: _____ Arrival Date: _____ No. of Pieces _____
Weight: _____ Pro Number: _____

Shipment 3:
Carrier: _____ Arrival Date: _____ No. of Pieces _____
Weight: _____ Pro Number: _____

UTILITY INFORMATION

Did you order electrical service? _____ Should electrical lines lie under carpet? _____
Please send electrical order forms and drawings directly to the official electrical contractor.
Did you order telephone service? _____
Please send telephone order forms and drawings directly to the official telephone contractor.

SET – UP INSTRUCTIONS

Are the set-up drawings attached? _____ Are the set-up drawings sent with exhibit? _____
Special Instructions: _____

OUTBOUND SHIPPING INFORMATION

Consigned to: _____
Attention: _____
Address: _____
City: _____ State: _____ Zip: _____
Method of shipping: Air Freight Next Day 2nd Day Deferred
 Motor Freight Van Line Other
Number of pieces: _____ Weight: _____
Carrier: _____

Great Lakes Transportation invites you to check our service and rates for outbound shipping.

LABOR SUPERVISION

NATIONWIDE EXPO SERVICES
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To insure that Nationwide Expo Services A Great Lakes Events Company accepts and delivers your freight please adhere to the Advance shipping instructions provided in this Exhibitor Manual.

COMPANY: _____ **BOOTH #:** _____
CONTACT: _____ **PHONE #:** _____

MATERIAL HANDLING RATES

For complete information, descriptions and rates, please refer to the Advance Shipment form.

Please be aware of the Exhibitor move in and move out times and make note of any additional charges that may be applied for overtime.

SHIPPING ARRANGEMENTS

How to calculate your order:

When recording your weight, round up to the next 100 lbs.

Example: We will ship 265 lbs. (round up to 300 lbs.)

300 lbs. x RATE per cwt. = \$ Dollars

*****FREIGHT WILL NOT BE ACCEPTED WITHOUT PRIOR PAYMENT*****

ADVANCE SHIPMENTS:

We will ship _____ lbs. @ \$69.00 per cwt. (100 lbs.)=\$_____ (minimum of \$138.00)

Our freight will arrive after **MARCH 10, 2017:** _____ lbs @ \$5.00 per cwt =\$_____ (min charge of \$10.00 per shipment plus advanced rate)

FREIGHT SHIPPED BACK TO WAREHOUSE UPON SHOW CLOSING FOR CARRIER PICK UP:

Reminder you must schedule your carrier to pick up your freight at the warehouse between 8:00 AM and 4:00 PM
_____ lbs. @ \$50.00 per cwt. (100 lbs.)=\$_____ (minimum of \$100.00)

ALL SHIPMENTS ARE CHARGED A MINIMUM OF 200 LBS.

ALL MATERIAL HANDLING CHARGES MUST BE PREPAID

We understand your calculation may only be an estimate. Invoicing will be done from the actual weight as listed on the inbound bills of lading. Adjustments will be made accordingly. If you have any questions about material handling, please contact our Exhibitor Services Department

Material Handling Total = \$ _____ Non - Taxable Service
Please enter total on Order Form Recap Sheet

MATERIAL HANDLING ORDERS

NATIONWIDE EXPO SERVICES
A Great Lakes Events Company
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ADVANCE WAREHOUSE MATERIAL HANDLING SERVICES

RATES INCLUDE THE FOLLOWING:

- ◆ Unloading of crated material (uncrated materials will not be accepted at the warehouse)
- ◆ Storage at warehouse for up to 30 days
- ◆ Delivery to your booth at show site
- ◆ Storage and return of empty containers
- ◆ Reloading of material on to your carrier at the close of the show

ADVANCE WAREHOUSE SHIPPING INSTRUCTIONS

- ◆ All shipments must arrive to the advance warehouse by **MARCH 10, 2017**. If your shipment arrives after this date you will be charged an additional late fee (rate listed below). **There are no exceptions to this fee!**
- ◆ The absolute latest date for shipments to arrive to the advance warehouse is **MARCH 14, 2017** with late fee applied. Any shipments sent to the advance warehouse after **MARCH 14, 2017** will not be accepted, please follow deadline dates above.
Shipping hours are Monday – Friday 8:00 A.M. – 4:00 P.M. (Straight Time) at the warehouse.
No shipments will be accepted on weekends or holidays.
- ◆ **Mandatory Documentation:** Shipments received without receipts, freight bills or specified unit counts on the receipts or freight bills, such as UPS, DHL and FedEx, will be delivered to the exhibitor's booth without guarantee of the piece count or condition. Nationwide Expo Services A Great Lakes Events Company will assume no liability for such shipments.
- ◆ **Insurance:** Be sure your materials are insured from the time they leave your company until they are returned after the show. It is suggested that exhibitors arrange all risk coverage, "riders" to existing policies can usually do this. Nationwide Expo Services A Great Lakes Events Company is not responsible for the security of items after they are delivered to each booth or until they are picked up at each booth for reloading at the close of the show. Please take all necessary precautions.

ADVANCE WAREHOUSE SHIPPING INFORMATION

LABEL EACH CRATE OR PACKAGE AS FOLLOWS:

TO: (EXHIBITING COMPANY NAME & BOOTH NUMBER)
FOR: WESTCHESTER SPRING HOME SHOW
C/O NATIONWIDE EXPO SERVICES
A GREAT LAKES EVENTS COMPANY
214 MACARTHUR AVE., UNIT B
NEW WINDSOR, NY 12553
845-561-0832

ADVANCE WAREHOUSE RATES

ALL SHIPMENTS ARE CHARGED A MINIMUM OF 200 LBS.

ADVANCE CRATED SHIPMENT: Arriving on or before deadline date. Each shipment is considered separately.
No cumulative weights will be allowed.

Rate: \$ 69.00 per cwt. (100lbs.)
Minimum charge of 200 lbs. totaling \$138.00

ADVANCE CRATED SHIPMENTS ARRIVING AFTER DEADLINE OF MARCH 10, 2017:
Advance rate plus additional \$5.00 per cwt. (100 lbs)

FREIGHT LOADING /UNLOADING ON OVERTIME HOURS: Advance rate plus additional \$7.50 per cwt.
Overtime includes Monday – Friday 4:00 P.M. and beyond, Saturday, Sunday, Holidays

FREIGHT SHIPPED BACK TO WAREHOUSE UPON SHOW CLOSING: \$50.00 per cwt. (minimum \$100.00)

****FREIGHT ARRIVING AT THE WAREHOUSE AFTER THE SHOW OPENS WILL BE REFUSED!**

ADVANCE SHIPMENTS

NATIONWIDE EXPO SERVICES
A Great Lakes Events Company
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Phone: 585-458-2200 Fax: 585-458-5087
Email to: csr@greatlakeevents.com

36th Annual Spring Westchester County Home Show
Westchester County Center
March 18 – 19, 2017

PLEASE AFFIX THESE LABELS TO ALL ITEMS BEING SENT TO THE ADVANCE WAREHOUSE
***Shipments will be refused if payment information is not sent in prior to arrival!**

Deliveries must arrive on or before MARCH 10, 2017 to avoid surcharges.

TO:

BOOTH:

FOR:

**WESTCHESTER SPRING HOME SHOW
NATIONWIDE EXPO SERVICES
214 MACARTHUR AVE., UNIT B
NEW WINDSOR, NY 12553**

**SHIPMENTS MUST ARRIVE
ON OR BEFORE**

MARCH 10, 2017

TO:

BOOTH:

FOR:

**WESTCHESTER SPRING HOME SHOW
NATIONWIDE EXPO SERVICES
214 MACARTHUR AVE., UNIT B
NEW WINDSOR, NY 12553**

**SHIPMENTS MUST ARRIVE
ON OR BEFORE**

MARCH 10, 2017

TO:

BOOTH:

FOR:

**WESTCHESTER SPRING HOME SHOW
NATIONWIDE EXPO SERVICES
214 MACARTHUR AVE., UNIT B
NEW WINDSOR, NY 12553**

**SHIPMENTS MUST ARRIVE
ON OR BEFORE**

MARCH 10, 2017

TO:

BOOTH:

FOR:

**WESTCHESTER SPRING HOME SHOW
NATIONWIDE EXPO SERVICES
214 MACARTHUR AVE., UNIT B
NEW WINDSOR, NY 12553**

**SHIPMENTS MUST ARRIVE
ON OR BEFORE**

MARCH 10, 2017

ADVANCE SHIPPING LABELS

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36th Annual Spring Westchester County Home Show
Westchester County Center
March 18 – 19, 2017

**THIS FORM MUST ACCOMPANY
THE METHOD OF PAYMENT FORM**

COMPANY: _____ **BOOTH #:** _____
CONTACT: _____ **PHONE #:** _____
EMAIL: _____

GREAT LAKES TRANSPORTATION GUIDELINES

- ◆ Please complete this form only if shipping exhibit material with Great Lakes Transportation
- ◆ Credit card information must be on file prior to freight pick-up.
- ◆ Clearly label all shipments with the destination address. At show site you must complete an outbound Bill of Lading before leaving the facility. Complimentary shipping labels and Bill of Lading are available at the Great Lakes Events Exhibitor Service Desk.
- ◆ Any organization using Great Lakes Transportation must have the proper insurance coverage for shipping.

INSURANCE COVERAGE: _____

**FOR SHIPMENTS OVER 200 POUNDS GREAT LAKES TRANSPORTATION IS AVAILABLE FOR
SHIPPING INBOUND TO ADVANCE WAREHOUSE OR SHOW SITE**

PICK UP INFORMATION:

Pickup Date: _____ **Pickup Times:** _____

Shipper Name: _____

Shipper Address: _____

City: _____ **State:** _____ **Zip:** _____

****SHIPMENTS MUST BE ATLEAST 200 LBS FOR GREAT LAKES TRANSPORTATION PICKUP****

Inbound Destination: _____ **Advance Warehouse** _____ **Showsite Facility**

Service Type: Circle Type

<u>Standard Ground</u>	<u>Speedy Ground</u>	<u>Next Day</u>	<u>Second Day</u>
3-5 Business Days	2-3 Business Days	Next Business Day	2 nd Business Day

Description of Shipment: Piece Count and Weight Required

_____ **Crates** _____ **Cartons** _____ **Fiber Cases** _____ **Pallet/Skid** _____ **Other**

Total Pieces: _____ **Total Weight:** _____ **Does Pickup Location have a loading dock?** YES NO

***if NO additional charges may apply**

Is an "Inside Pickup" required (typical for Suite offices w/o loading docks)? YES NO

OUTBOUND AFTER SHOW CLOSING

Be sure to come to the Great Lakes Events Service Center to pick up your Bill of Lading

Consigned to: _____

Attention: _____

Address: _____

City: _____ **State:** _____ **Zip:** _____

Service Type: Circle Type

<u>Standard Ground</u>	<u>Speedy Ground</u>	<u>Next Day</u>	<u>Second Day</u>
3-5 Business Days	2-3 Business Days	Next Business Day	2 nd Business Day

Description of Shipment: Piece Count and Weight Required

_____ **Crates** _____ **Cartons** _____ **Fiber Cases** _____ **Pallet/Skid** _____ **Other**

Total Pieces: _____ **Total Weight:** _____ **Does Delivery Location have a loading dock?** YES NO

***if NO additional charges may apply**

Is an "Inside Delivery" required (typical for Suite offices w/o loading docks)? YES NO

GREAT LAKES TRANSPORTATION

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Phone: 585-458-2200 Fax: 585-458-5087
Email to: csr@greatlakeevents.com

Limits of Liability

The consignment or delivery of shipments to Great Lakes Events by an exhibitor, or by any shipper to/or on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth below

INSURANCE

Great Lakes Events is not an insurer, the exhibitor should obtain insurance. It is suggested that exhibitors arrange all risk coverage. This can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the closing of the show. Please indicate in the space below what your Exhibition Booth Insurance plans are for this event:

MANDATORY INSURANCE NOTIFICATION PLEASE RETURN TO GREAT LAKES EVENTS

COMPANY: _____ **CONTACT:** _____ **BOOTH #:** _____

SHOW NAME: 36th ANNUAL SPRING WESTCHESTER COUNTY HOME SHOW

WE HAVE CHOSEN THE FOLLOWING AS OUR INSURANCE COVERAGE (CHOOSE ONE)

SELF - INSURED (INCLUDE COMPANY NAME): _____

OTHER (INCLUDE COMPANY NAME): _____

- 1. Great Lakes Events and its subcontractors shall not be responsible for damage or loss resulting from any act of the exhibitor or any shipper, including, but not limited to, improper packing or loading of materials, neglect to describe materials sufficiently, and neglect to mark materials properly.*
- 2. Great Lakes Events and its subcontractors shall not be responsible for damage to/or loss of uncrated materials, or damage concealed from Great Lakes Events.*
- 3. There may be a period of time between the delivery of the materials to the exhibitor's booth by Great Lakes Events and the arrival at the booth of a representative during which the materials will be left unattended. Great Lakes Events and its subcontractors shall not be responsible for loss, theft, or disappearance of exhibitor's materials during this period or at any time following delivery to exhibitor's booth.*
- 4. Likewise, there may be a period of time between the packing of materials and pick-up by Great Lakes Events during which the materials will be left unattended. Great Lakes Events and its subcontractors shall not be responsible for loss, theft, damage or disappearance of materials during this period or at any time prior to reloading after the show. Bills of lading covering outgoing shipments, which are furnished by Great Lakes Events to exhibitors, will be checked at time of actual pick-up from the booth and corrections will be made where discrepancies occur.*
- 5. Empty labels will be available at the Great Lakes Events Service Center. It is the responsibility of the exhibitor or his representative to affix these labels to each empty container. All previous labels should be removed or obliterated. Great Lakes Events assumes no responsibility for the following: Not following procedures above, removal of empties with old labels and without Great Lakes Events labels, improper information on empty labels, the security of empties while in storage, the condition of empties upon return, materials stored in containers with empty labels, or damage to containers stored outside due to inclement weather.*
- 6. Great Lakes Events and exhibitors subcontractors shall not be responsible for damage caused by inclement weather to storage crates that are stored outside.*
- 7. Claims for loss or damage, while on premises, must be reported immediately to Great Lakes Events. An incident report must be completed and submitted to your insurance company or Great Lakes Events within 24 hours. No claim or dispute will be accepted any later than 30 days after such claim or dispute arises. No suit or action shall be brought against Great Lakes Events or its subcontractors more than one year after the accrual of the cause of action.*
- 8. Great Lakes Events and its subcontractors shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit those materials. The liability of Great Lakes Events and its subcontractors shall be limited to their negligence in the actual physical handling of the materials in its shipments. If the exhibitor and/or representative is supervising the handling and/or spotting of exhibit, machinery or display, the exhibitor and/or representative will assume responsibility.*
- 9. In the event that Great Lakes Events or its subcontractors are liable for negligence, any recovery against Great Lakes Events shall be limited to the physical loss of or damage to the specific article which is lost or damaged, and in any event, the maximum liability of Great Lakes Events or its subcontractors shall be limited to \$.30 per pound per article with a maximum liability of \$50.00 per item, or \$1000.00 per shipment, whichever is less, unless the exhibitor or other shipper discloses or declares that the goods have a greater value.*

LIMITS OF LIABILITY

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A Great Lakes Events Company
100 Bickford Street Rochester, NY 14606
Phone: 585-458-2200 Fax: 585-458-5087
Email to: csr@greatlakesevents.com

Limits of Liability

Continued... .

10. *Great Lakes Events and its subcontractors shall not be liable for damage to or loss of materials of unusual or special value unless their true character and value is stated at the time of the shipment.*
11. *The provisions limiting the liability of Great Lakes Events and its subcontractors shall be fully severable, and if any such provision shall be unenforceable under the laws of any jurisdiction, that provision shall be considered deleted, without affecting any other provision of this section, and in its place shall be submitted a provision as alike as possible in tenor and effect as shall be enforceable.*
12. *Great Lakes Events and its subcontractors shall not be responsible for any loss, damage, or delay due to thievery, defective equipment, breakage, leakage, dangers of the sea or lake, weather, fire, Acts of God, acts of a public enemy, acts or mandates of a public authority, the inherent nature or propensities of any material to be handled, strikes, lockout or work stoppages of any kind, delay caused in transportation or delivery other than delay caused by the negligence of Great Lakes Events or its subcontractors, or to any other cause beyond the control of Great Lakes Events or its subcontractors.*
13. *In the event that the carrier, designated by the EXHIBITOR, does not pick up materials within the allotted time, Great Lakes Events will have the authority to reroute the exhibitor's materials onto the house carrier. Great Lakes Events will not be responsible for any loss from such rerouting and/or handling. Great Lakes Events will not be held liable for any failure to provide these terms and conditions to the exhibitor and/or representative.*
14. *If a dispute between Great Lakes Events and the exhibitor occurs, and is relative to a loss, damage, or claim, the exhibitor shall not withhold any payment for any services provided by Great Lakes Events. All claims against Great Lakes Events will be considered a separate instance, and shall be resolved on its own.*
15. *If Great Lakes Events is found liable for any loss or damage, the maximum liability to an exhibitor's materials is limited to repairing or replacing, with relative likeness and quality. The dollar amount will be limited to the amount paid by the exhibitor to Great Lakes Events for material handling services.*
16. *Great Lakes Events and its subcontractors shall not be responsible for loss, delay or damage due to strikes, lockouts or work stoppages of any kind.*
17. *Great Lakes Events and its subcontractors shall not be responsible for loss, injury or damage caused by tradesmen or equipment furnished by Great Lakes Events or its subcontractors except when such tradesmen are working or operating equipment under the direct supervision of a supervisor designated by Great Lakes Events.*
18. *Great Lakes Events and its subcontractors shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs which may result from any loss, injury or damage to an exhibitor's materials or exhibitor personnel which may make it impossible or impractical to exhibit the exhibitor's materials.*
19. *Claims for loss, injury or damage which are not submitted to Great Lakes Events within thirty (30) days of the close of the show on which loss, injury or damage occurred shall be considered waived. No suit or action shall be brought against Great Lakes Events or its subcontractors more than one year after the accrual of the cause of action therefore.*
20. *Great Lakes Events and its subcontractors shall not be responsible for improper packing of exhibitor material and its products or incorrect labeling if working under the supervision of the exhibitor.*
21. *Great Lakes Events and its subcontractors shall not be responsible for improperly packed or concealed damages to exhibits.*
22. *The placing of an order for the services of tradesmen and the use of equipment by an exhibitor or any agent of the exhibitor shall be construed as an acceptance by such exhibitor or agent of the terms and conditions set forth in numbers 16 through 21 above.*

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Westchester County Center
March 18 – 19, 2017

IMPORTANT SHOW CLOSING GUIDELINES

Carefully read the following move out procedures to allow for an organized and safe move out.

- ◆ **All carriers must check in by 8:00PM on March 19, 2017**
- ◆ *All aisle carpet must be removed before any empty containers will be returned. Please allow ample time for this to be done.*
- ◆ **It is the Exhibitor's responsibility to arrange for shipment of outbound freight from the show.** *Please notify your carrier of the designated carrier check in date and time.*
- ◆ **A bill of lading must be filled out and returned to the Nationwide Expo Services Exhibitor Service Desk for all shipments leaving the facility (including UPS and FedEx).** *Be sure to fill out one per destination.*
- ◆ *Be sure all outbound freight is clearly labeled. Complimentary shipping labels are available at the Nationwide Expo Services Service Desk. Any materials being shipped out FedEx, UPS or DHL must have the appropriate shipping labels, these will not be provided for you.*
- ◆ *All exhibitors must settle their account with Nationwide Expo Services before receiving a bill of lading.*
- ◆ *Great Lakes Transportation has been chosen as the recommended carrier of outbound freight for this show. A representative will be on-site to answer questions and arrange shipments.*
- ◆ **In the event that your carrier fails to check in by the designated deadline **March 19, 2017 at 8:00PM.**** *Nationwide Expo Services reserves the right to reroute your shipment via Great Lakes Transportation. Please note: After the deadline Nationwide Expo Services assumes responsibility for these shipments and the exhibitor assumes the responsibility for the shipping charges.*
- ◆ *Nationwide Expo Services strongly recommends that you stay with your materials until they are loaded onto your designated outbound carrier. Nationwide Expo Services is not responsible for any materials left unattended in your booth. Please take all necessary precautions when possible.*

YOUR COOPERATION DURING MOVE OUT IS GREATLY APPRECIATED

SHOW CLOSING